



A Growing Specialty Insurer

May 2022

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Diversified Specialty Platform

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- US hybrid fronting platform participating in the admitted and non-admitted ('E&S') markets
- Earnings supported by an attractive mix of underwriting income and fee-based and investment income

Strong Balance Sheet and Profitability

- Conservative debt-to-capital¹ of 17.4% and capital in excess of regulatory requirements in subsidiaries
- Issuer rating of BBB (DBRS); Financial Strength ratings of A (low) (DBRS) and A- (AM Best) at operating subsidiaries
- Consistent profitability: 19% consolidated LTM Q1/22 ROE¹; 5-year average 86% combined ratio^{1,2} in Canada and 30% LTM Q1/22 ROE; increasing profitability from US subsidiary reaching a 14% LTM Q1/22 ROE
- Conservative approach to reserving; consistent history of favourable prior year claims development

Growth Opportunities

- 5-year GPW CAGR of 66%² (35%^{2,3} in Canada, 165%^{2,3} CAGR in US)
- Growth supported by expanding distribution relationships in existing lines of business and growth of our fronting model in Canada and US
- Proven access to capital (raised \$126 million in equity & \$75 million in debt) and reinsurance relationships to support growth

Conservative Risk Management

- High quality investment portfolio comprised primarily of cash (34%), government bonds (7%), and corporate fixed income (35%)
- Conservative underwriting culture; limited retention in US and 5-year average loss ratio of 23%^{1,2} in Canada
- Disciplined reinsurance strategy; deep relationships with high-quality counterparties
- Strong enterprise risk management infrastructure in place

Experienced Management & Board of Directors

- Management team with a diversity of skills, and strong relationships with regulators and distribution partners; senior management directly owns ~6% of shares outstanding
- Board of Directors comprised of seasoned executives with strong experience across financial services

Specialty Insurer Targeting Mid-teens ROEs and Growth in Book Value

Company Overview

- Trisura Group Ltd. (TSX: TSU) is a specialty insurer operating in the surety, risk solutions, corporate insurance and fronting market segments
- Trisura operates in niche segments, relying on focused underwriting knowledge and structuring expertise to offer commercial products and services not provided by most insurers
- Components of Trisura were founded and incubated within Brookfield Asset Management; Canadian specialty insurance in 2006 and US fronting in 2017 prior to spin-out



Canada

- 16-year operating history in surety, risk solutions and corporate insurance segments; strong track record of profitable underwriting
- LTM Q1/22 GPW: \$618 million
- LTM Q1/22 Net Income: \$44 million, 30% ROE
- DBRS Rating: A (Low)
- A.M. Best Rating: A- (Excellent) Size 9



US

- Hybrid fronting business that works with-distribution partners and cedes majority of risk to reinsurance markets
- LTM Q1/22 GPW: \$1.1 billion
- LTM Q1/22 Net Income: \$27 million, 14% ROE
- DBRS Rating: A (Low)
- A.M. Best Rating: A- (Excellent) Size 9

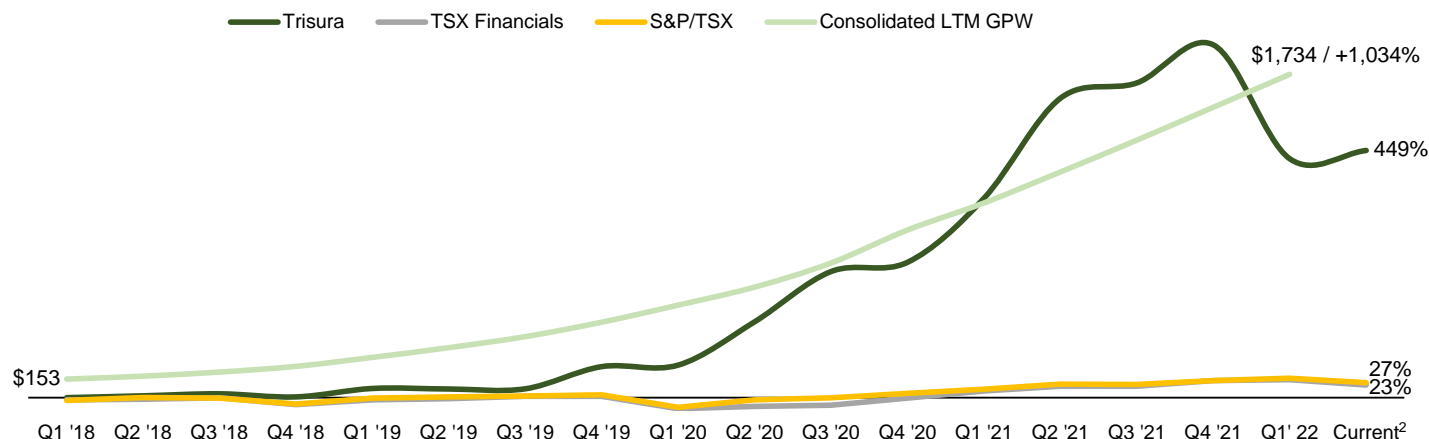
Key Performance Metrics

\$1.5 billion¹ Market Cap	\$357 million Q1/22 Book Value	\$1.7 billion LTM Q1/22 GPW	\$64 million LTM Q1/22 Net Income	19% Return on Equity	17.4% Q1/22 Debt-to-Capital
+59% Since January 2021	+16% Y/Y	+63% Y/Y	+48% Y/Y	+3pts Y/Y	+9pts Y/Y

Established Canadian Specialty Platform and Growing US Fronting Business

Key Achievements

Share Price Performance¹ and GPW Growth (\$ millions)



Key Achievements

- ✓ **June - December 2017:** Completed spin-off from Brookfield, developed public company infrastructure and US capabilities
- ✓ **May - December 2018:** Enhanced corporate governance and risk management functions through dedicated board committees and personnel
- ✓ **December 2018:** Finalized internalization of investment function across all three subsidiaries
- ✓ **September 2019:** Completed inaugural equity raise of \$58 million
- ✓ **November 2019:** Closed the acquisition of 21st Century Preferred Insurance Company, providing access to admitted markets in the US
- ✓ **May 2020:** Completed \$68 million equity raise and increased capacity on revolving credit facility to \$50 million
- ✓ **June - July 2021:** Completed \$75 million senior unsecured notes offering and executed a four-for-one common share split
- ✓ **January - April 2022:** Advanced various Environmental, Social & Governance initiatives, including the implementation of a Sustainability Linked Loan and Responsible Investment Policy, and enhanced related disclosure within the Management Information Circular and Management Discussion and Analysis

Strategic Priorities

Growth

- Expand North American insurance market share through enhanced distribution and capacity relationships
- Build fronting model of scale in US and Canadian markets
- Grow Admitted business and obtain US Treasury listing
- Evaluate strategic partnerships and inorganic growth

Profitability

- Demonstrate the value of specialty focus through strong loss ratio and underwriting margin outperformance
- Leverage fixed cost base and technology to gain scale, demonstrating sustainable mid-teens ROE
- Diversify earnings to produce stable returns

Risk & Capital Management

- Maintain and improve ratings and appropriate regulatory capital
- Synchronize risk management across the platform
- Optimize capital allocation, reflecting appropriate capitalization for insurance, credit and market risks

Investments / Capital Markets

- Enhance yield and increase allocation to alternatives; maintain appropriate risk profile and improve diversification
- Develop track record of execution, expand shareholder base and distribution partners
- Strengthen access to capital and enhance ability to fund growth

Centralized Corporate Function Providing Support for Operating Subsidiaries to Grow

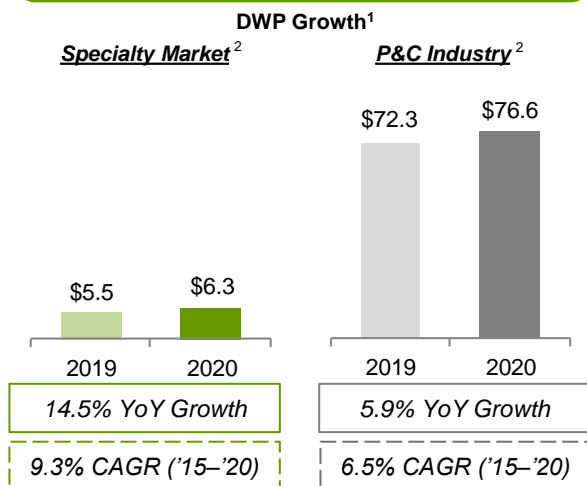
North American Specialty Insurance Market

- Commercial products and services not provided by most insurers
- Focused underwriting knowledge, financial and structuring expertise
- Claims are less frequent but can be higher in severity
 - Severity can be mitigated through strategic use of reinsurance
- Improved pricing power relative to standard insurance, supporting strong underwriting performance and operational ROEs
- Outsized growth relative to P&C industry over the past 5 years
- Trisura has a 16 year history of profitable underwriting in Canada and 4 year history in the US

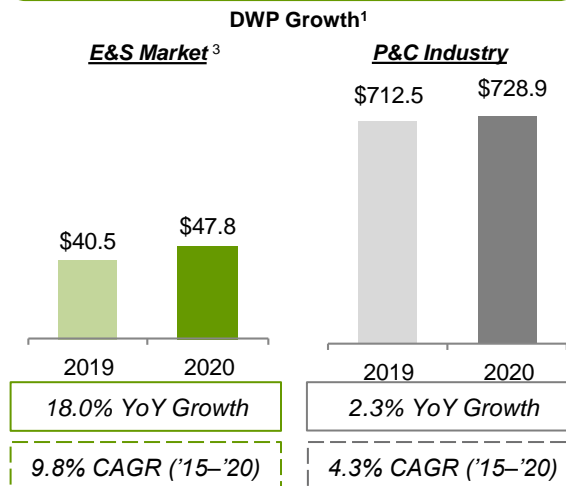
US – Admitted vs. E&S

	Admitted	E&S (Non-Admitted)
Pricing	Rates and form need to be approved	Freedom of rate and form
Product	Well developed risks (standard auto, etc.)	Unique and emerging risks
Licensing	Carrier needs approval from each state to conduct business	US carrier only needs a license in one state
Trisura Footprint	48 states	All US jurisdictions

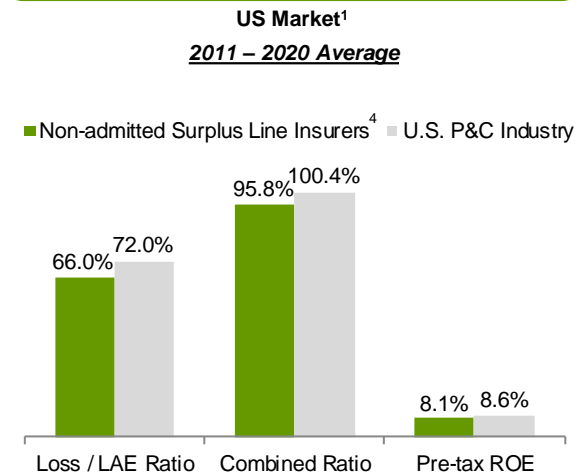
Canadian Market (\$ billions)



US Market (US\$ billions)



Favorable Profitability



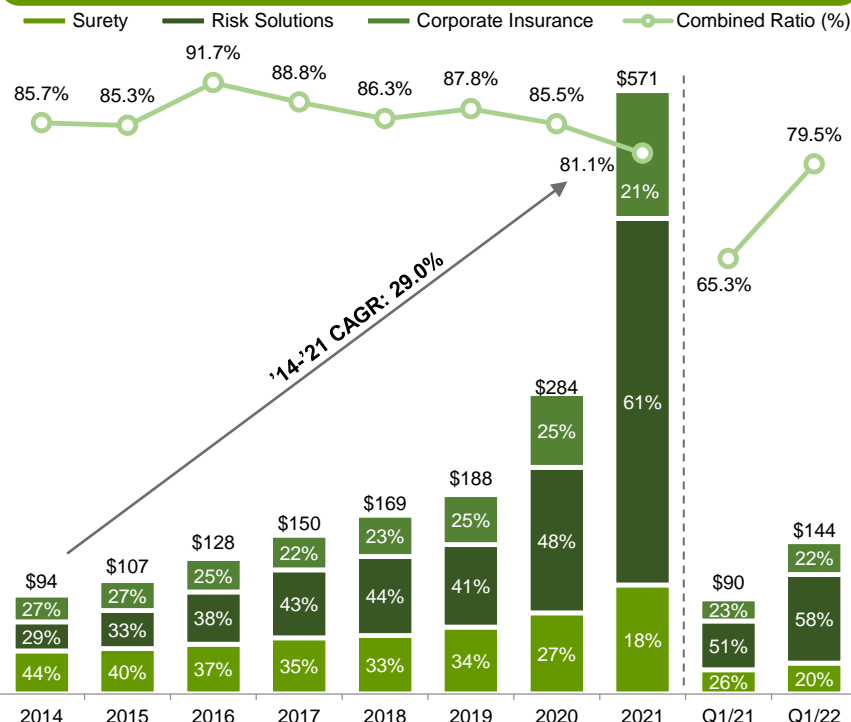
Trisura's Specialty Lines Business has Attractive Profitability with Growth Capacity

Overview – Trisura Canada

Business Description

- 16-year history in surety, risk solutions and corporate insurance segments, with strong track record of profitable underwriting
- Surety:** Contract surety bonds, commercial surety bonds, developer surety bonds and new home warranty insurance
 - #4 in Canadian Surety Market¹
 - Launched surety platform in US in 2021 – geographic expansion of existing surety business will replicate Canadian strategy and leverage existing infrastructure
- Risk Solutions:** Warranty programs and fronting solutions
 - Customized structures catering to a diverse client base
- Corporate Insurance:** D&O liability, professional liability, technology & cyber liability, multimedia liability, fidelity, and comprehensive general liability and property
 - Top 15 in Canadian D&O, E&O and Fidelity Markets
- Distribution via third-party brokers, with a focus on those in Canada specializing in our target segments
- Reinsurance protects balance sheet with diversified and highly-rated reinsurers

Total GPW & Fee Income (\$ millions)



Return on Equity and Book Value (\$ millions)

	2014	2015	2016	2017	2018	2019	2020	2021	Q1/21	Q1/22
ROE	14%	15%	8%	14%	19%	19%	20%	30%	27% ²	30% ²
BV	\$61	\$63	\$68	\$73	\$75	\$90	\$110	\$166	\$125	\$170

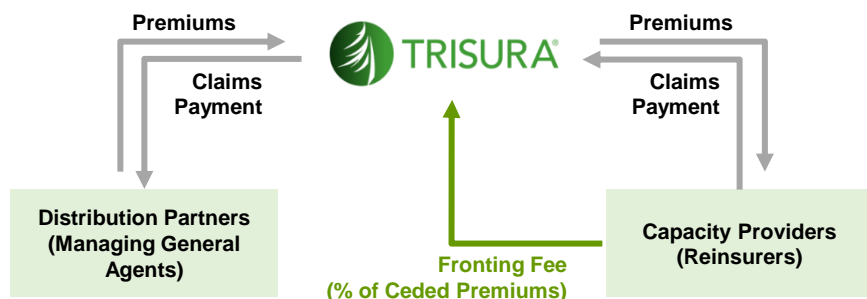
Well Diversified Platform With Strong Track-Record of Growth, Underwriting Profitability and Robust ROEs

Overview – Trisura US

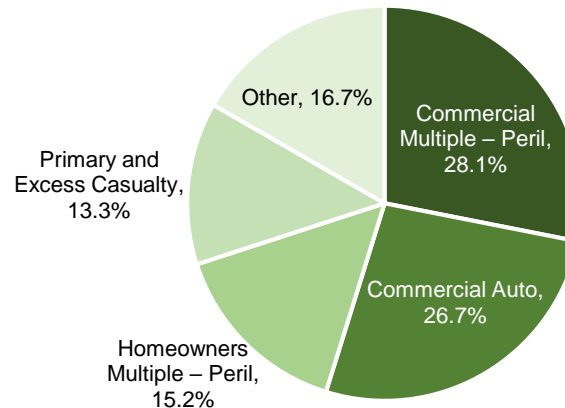
Business Description

- Fee-based hybrid fronting model originates premiums and cedes majority of underwriting risk to reinsurance partners for a fee
- Distribution through program administrators and Managing General Agents ('MGAs')
- Participate in Excess and Surplus and Admitted markets
- Premiums to capital¹ leverage target of ~4-6x at current retention
- Programs have bespoke, dedicated reinsurance capacity; counterparties are generally highly rated or collateralized and concentration is carefully managed

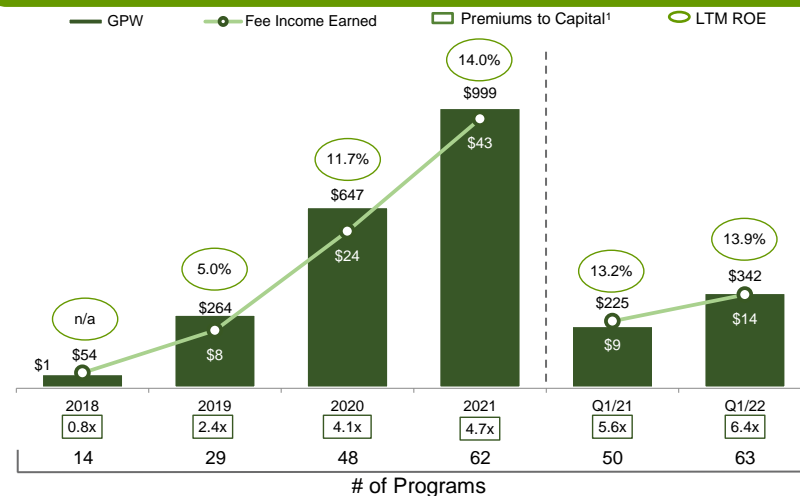
Illustration of Hybrid Fronting Model



Q1/22 GPW Breakdown by Line



GPW and Fee Income² (\$ millions)



Fee-Based Platform with Significant Growth Potential; Limited Exposure to Insurance Risks

Balance Sheet

Balance Sheet¹ (\$ millions)

Assets

Cash and Cash Equivalents	304.5
Investments	603.9
Recoverable from Reinsurers	1,441.1
Other Assets	662.0
Total Assets	3,011.5

Liabilities & Shareholders' Equity

Unearned Premiums	1,033.0
Unpaid Claims & Loss Adjustment Expenses	921.6
Other Liabilities	700.0
Total Liabilities	2,654.6
Shareholders' Equity	356.9
Total Liabilities & Shareholders' Equity	3,011.5

Shares Outstanding (millions)	41.3
Book Value Per Share	8.66

Debt-to-Capital (20% Target)	17.4%
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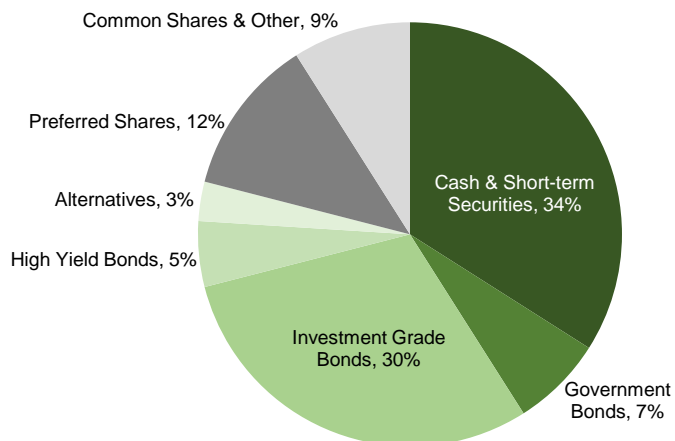
Segmented Book Value

	Trisura Canada	Trisura US	Corporate and other	Total
Assets ²	1,044.7	1,906.5	60.3	3,011.5
Liabilities ²	875.0	1,693.5	86.1	2,654.6
Book Value ²	169.7	213.0	(25.8)	356.9
Book Value Per Share	4.12	5.17	(0.63)	8.66

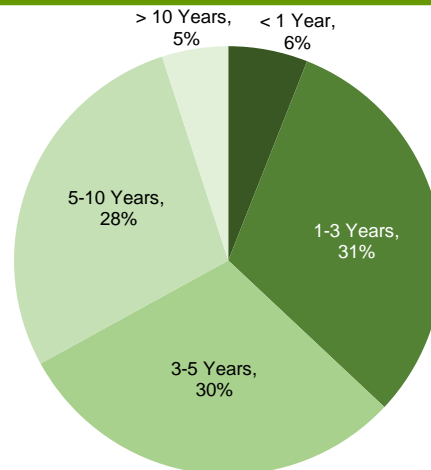
Conservative Balance Sheet Supported by Investment Grade Rating

Investments

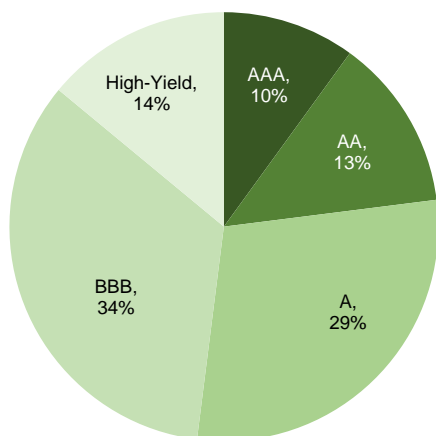
Portfolio by Asset Class¹



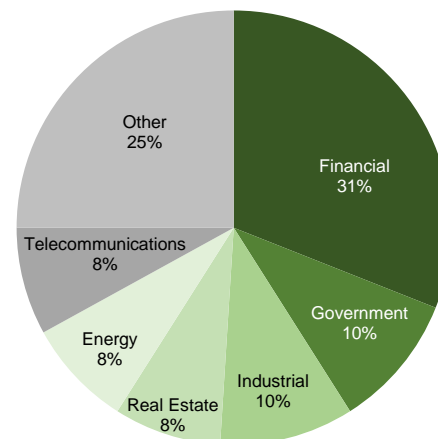
Fixed Income Portfolio by Term^{1,2,3}



Fixed Income Portfolio by Rating^{1,2,4}



Portfolio by Industry^{1,2}



¹Investment portfolio categorization as at March 31st, 2022. US and International portfolios converted to CAD at quarter-end exchange rate.

²Cash excluded from Rating, Term and Industry segmentation.

³This is a supplementary financial measure. Composition: balance for each term, divided by total balance for fixed income investments.

⁴This is a supplementary financial measure. Composition: balance for each credit rating, divided by total balance for fixed income investments.

Board of Directors & Management

- Trisura Group has a robust management team and board of directors consisting of insurance executives with significant Canadian, US and International experience

Board of Directors

George Myhal	President and CEO, Windermere Investment Corporation; former CEO, Partners Value Investments LP (TSX-V: PVF-U) and former Senior Managing Partner at Brookfield Asset Management (NYSE: BAM)
David Clare	CEO, Trisura Group
Paul Gallagher	Vice President, Investments, Carfin Inc., former CFO, Wittington Investments
Barton Hedges	Former CEO, Greenlight Re (NASDAQ: GLRE)
Janice Madon	Former CFO, Manulife Canada
Greg Morrison	Former CEO, Trisura Group; former CEO, Platinum Underwriters (NYSE: PTP ¹)
Robert Taylor	Former CEO, Trisura Guarantee Insurance Company

Management

David Clare	CEO, Trisura Group
David Scotland	CFO, Trisura Group
Jimmy Doyle	CRO, Trisura Group, CEO, Reinsurance
Chris Sekine	CEO, Canada
Michael Beasley	CEO, United States

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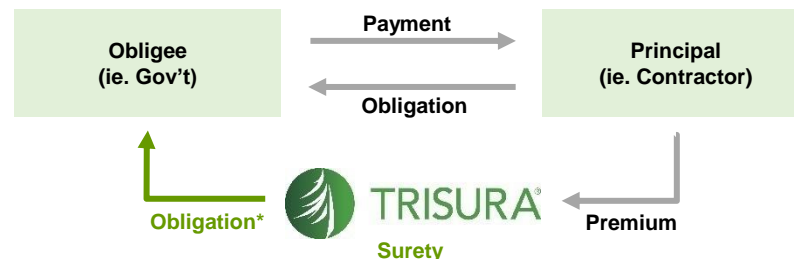
Appendix

A Focus on Surety

Surety Overview

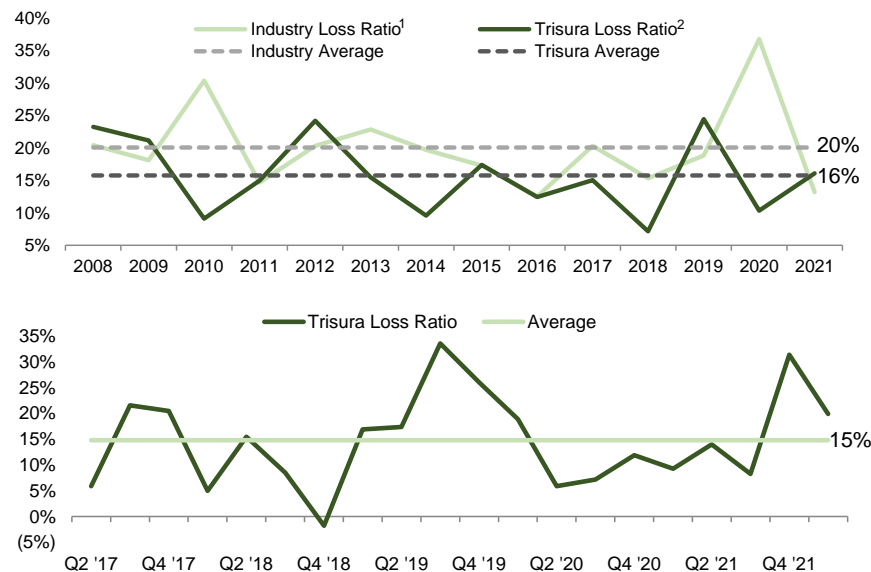
- Surety bonds represent a tri-party, credit-like agreement protecting an Obligee against losses incurred as a result of a Principal's failure to perform its contractual obligation(s)
 - Obligee: Party requiring the bond and receiving the direct benefit of the bond
 - Principal: Obligation to complete all contractual terms and conditions
 - Surety: Secondary guarantor of Principal's obligation
- Many Obligees require surety bonds as a qualification for contract execution
- Underwrite is credit-based, focused on long-term relationships with Principals, frequent financial updates/analysis and understanding of track-record, business-focus and pipeline
 - Expertise in Surety takes years to develop
- Claims are triggered when a Principal fails to meet its contractual terms and conditions, at which point a Surety steps in to satisfy the obligation
 - Unlike insurance policies, surety bonds are often protected by Indemnity Agreements and other forms of collateral, which allow for a degree of recovery of claims
- Claims profile tends to be lower frequency and higher severity than more commoditized or personal lines
- Surety Return on Equity is higher than other business lines at Trisura

Illustration of Surety Bond Structure



*Triggered only if the Principal fails to meet the terms & conditions of the contract

Historical Surety Loss Ratio



Expertise in Surety Demonstrated by History of Industry-Leading Profitability, Despite Short Term Volatility

Composition of Earnings

- Trisura's earnings are supported by an attractive mix of:
 - Underwriting Income – produced through business lines with a 15-year history of industry leading profitability
 - Fee-Based & Investment Income – more predictable and less reliant upon underwriting performance (more directly correlated with GPW)

Underwriting vs. Fee-Based & Investment Income (\$ millions)

Segment	2017	2018	2019	2020	2021
<u>Underwriting</u>					
Surety NUI ¹	6.3	9.9	5.5	14.8	19.6
Risk Solutions NUI ²	1.5	2.3	3.1	4.2	8.0
Corporate Insurance NUI	1.0	(0.2)	3.6	(0.1)	11.4
Total Underwriting	8.8	12.0	12.2	18.9	39.0
<i>% of Underwriting, Fee-Based and Investment</i>	<i>68%</i>	<i>71%</i>	<i>50%</i>	<i>40%</i>	<i>47%</i>
<u>Fee-Based and Investment</u>					
US Fronting NUI	0.0	(3.0)	2.2	15.1	26.6
Canadian Fronting NUI ³	0.0	0.0	0.0	0.5	3.1
Investment Income (excl. TIIL)	4.2	8.0	9.9	12.2	14.6
Total Fee-Based and Investment	4.2	5.0	12.1	27.8	44.3
<i>% of Underwriting, Fee-Based and Investment</i>	<i>32%</i>	<i>29%</i>	<i>50%</i>	<i>60%</i>	<i>53%</i>
Subtotal Underwriting, Fee-Based and Investment	13.0	17.0	24.3	46.7	83.3
Other ⁴	(10.2)	(3.9)	(13.1)	(7.2)	(2.9)
Income Before Income Tax	2.8	13.1	11.2	39.5	80.4
Income Tax Expense	(3.1)	(4.4)	(6.1)	(7.0)	(17.9)
Net Income	(0.3)	8.6	5.1	32.4	62.6

Growing Proportion of More Predictable Fee-Based and Investment Income to Support Stable Earnings

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